

The Case for Tailored Advisory and Training Solutions

Inside the Pricoris Strategy Engine

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Breaking Free from the Status Quo: Tailored Advisory Services for Real Impact

"The most dangerous phrase in the language is, 'We've always done it this way."

Grace Hopper, Computer pioneer and Naval officer"

Not all advisory and training services are created equal.



Much of what is discussed about these services often treats them as one-size-fits-all solutions. However, the true effectiveness of an advisory or training program hinges on how well it is tailored to meet the unique needs of your business and its specific challenges.

In today's competitive market, generic solutions simply won't cut it. Many consulting firms offer cookie-cutter services, but at our firm, we take a different approach. From the moment we engage with your organization, we design our advisory and training services to align with your specific goals and requirements, ensuring that you get real, measurable results.

Just like traditional training programs that focus solely on theory without practical application, many advisory services start with the basics and fail to address the larger strategic needs, we don't just guide you through a process — we equip your team to deeply understand, implement, and sustain best practices, ensuring lasting transformation.

Our firm was founded on the belief that the right strategy, combined with impactful training, unlocks hidden potential. Whether your goal is to streamline operations, enhance compliance, or improve practices around security, privacy, organizational resilience, or other critical areas, our tailored services go beyond helping you meet your objectives they empower you to exceed them.

Let us be the partner that takes your business to the next level — not with generic advice, but with a bespoke plan, grounded in expertise and designed for your success.

Discover the difference that personalized advisory and training can make for your organization. Reach out to us today.

"Pricoris took the time to understand our unique challenges and developed a customized strategy that aligned perfectly with our goals. Their tailored advisory and training services went beyond theory, helping us implement practical solutions that transformed our operations. Within months, we saw measurable improvements in compliance, security, and overall efficiency. Pricoris didn't just provide advice — they empowered us to exceed our objectives." — CISO, Leading Hospital





2.

Empowering Transformation: Tools for Lasting Change, Not Just Knowledge

Old saying: "You give somebody a fish and you have taken care of his food for a day, you teach him how to fish and you have taken care of his food for a lifetime". - Anonymous

In today's world: "If you want to teach people a new way of thinking, don't bother trying to teach them. Instead, give them a tool, the use of which will lead to new ways of thinking". – Buckminster Fuller



"Transformative Advisory and Training Services: Taking You Beyond the Basics"

At our advisory and training services, we take this principle to heart. Just as traditional AI revolutionized industries by moving organizations from basic tasks to more advanced, automated processes, our approach helps businesses go beyond mere knowledge acquisition. We don't just provide information — we equip your team with the tools and frameworks they need to transform how they approach challenges and solutions.

Traditional advisory services can take organizations from crawling to walking, but we believe in moving you beyond that empowering you to run. Our customized, hands-on training programs give your team the actionable skills and strategies to implement long-term improvements in security, compliance, privacy, and operational resilience. We're not just focused on teaching; we're focused on creating lasting change, providing you with the tools that lead to new ways of thinking and working. With our services, you don't just follow processes — you master them, ensuring your organization is equipped to thrive in a fastpaced and complex environment.

"Pricoris helped us overhaul our compliance processes. Their expertise in risk management transformed the way we approach challenges, delivering results within weeks." — Director of Risk Management, Global Corporation





Sharpening Your Strategy: Tailored Advisory for Maximum Impact

"Give me six hours to chop down a tree and I will spend the first four sharpening the axe."

Abraham Lincoln



Not All Advisory and Training Services Are Built to Meet Your Unique Needs

Just as every organization is unique in its structure and operations, advisory and training services must be tailored to meet specific needs. A one-size-fits-all approach won't help your business thrive — it requires targeted, domain-specific expertise to truly make an impact.

Advisory services, much like domain-specific expertise in any field, need to be fine-tuned to address the intricate nuances of your industry and operations. Generic, broad solutions simply won't solve complex, unique challenges. We understand that every business has its own distinct priorities, challenges, and critical factors that demand customized strategies and support.

Our advisory and training services are designed to provide this specialized approach. By focusing on the specific areas that matter most — whether it's compliance, risk management, security, privacy, or organizational resilience — we help you unlock the full potential of your operations. We bring deep industry expertise and practical solutions that evolve with your business, ensuring that you stay ahead of the curve.

Much like how technology continues to improve and evolve, our services are designed to grow with your organization. We don't just offer static advice; we provide continuous guidance and support to ensure your business remains resilient and adaptable in an everchanging landscape. Whether you need to enhance your security protocols, streamline operations, or address compliance challenges, we provide the tools and knowledge that empower your team to succeed.

Let us be your partner in progress — offering more than just generic advice, but delivering domain-specific, evolving solutions that meet your business's unique needs.







4

Excellence Through Precision: Small Steps, Big Results

"Great things are not done by impulse, but by a series of small things brought together. " Vincent Van Gogh



A Multifaceted Approach to Excellence in Advisory and Training Services

Achieving great results in any advisory or training initiative requires getting a multitude of elements right at every stage. At our firm, we apply finely-tuned methodologies and closely-monitored processes from the very start to ensure optimal performance and outcomes for your organization.

Holistic Strategy and Enhancements

From the initial assessment to final execution, we incorporate a blend of cutting-edge tools and techniques designed specifically for your business's unique challenges. Our multilayered approach ensures that even the most complex issues are addressed with precision and care, allowing for seamless integration and practical application of new strategies.

Data-Driven Insights

Leveraging extensive data and industryspecific knowledge, we craft custom-tailored solutions that align with your organizational goals. Our proprietary models and deep expertise enable us to provide accurate, reliable insights that drive decision-making and operational improvements. This careful balance of structured processes and flexible adaptability ensures that your team gains the skills and knowledge they need to excel.

Impact at Every Stage

Whether it's compliance, risk management, or process optimization, we focus on measurable

impact at every stage. From strategic planning through to implementation, our services help your organization run efficiently, remain compliant, and adapt to the evolving market landscape.

Dynamic Learning and Continuous Improvement

Our approach is not static. We continuously evaluate performance, gather feedback, and fine-tune our methods to ensure we're applying the best tools and strategies for your needs. This dynamic learning approach enables us to refine and improve the results over time, ensuring your organization consistently benefits from the latest advancements and best practices.

What's the impact?

- Fast, reliable identification of opportunities and challenges
- Efficient, data-driven solutions tailored to your specific needs
- Cost-effective strategies that maximize business outcomes
- A strategic, adaptive approach that applies the right tool for each challenge

Discover more about our multifaceted methodology and how it can transform your business at <u>https://pricoris.com</u>

[¬]Pricoris' training and advisory services transformed our risk management process. Their quick deployment and tailored approach delivered exceptional results in under a month." — Compliance Officer, Leading Healthcare Provider





Data is the New Oil: Refining Insights for Business Success

"Data is the new oil. It's valuable, but if unrefined it cannot really be used." - *Clive Humby, mathematician and data scientist*



Customizable Solutions for Evolving Business Needs

Our advisory and training services are designed to adapt to the unique challenges faced by businesses of all sizes, from small enterprises to global corporations. As market trends shift, regulations change, and strategic initiatives evolve, we ensure your business is ready to respond.

We don't offer one-size-fits-all solutions. Instead, we help you identify key challenges and opportunities, tailoring strategies in real time. Our services have empowered businesses to uncover new revenue streams, enhance compliance, and mitigate risks efficiently. Examples include:

A global financial institution that created strategies to swiftly respond to new regulatory sanctions, allowing for rapid identification and mitigation of high-risk relationships which could impact continuity.

A major technology firm that adjusted its supply chain operations during the COVID-19 pandemic, leveraging contractual provisions for flexibility to reduce financial impact. **Another** tech giant that ensured full compliance with evolving data privacy regulations, avoiding significant fines and improving operational efficiency.

A leading enterprise that implemented the 3-2-1 backup solution under our guidance, which enabled swift data recovery following a ransomware attack, minimizing downtime and ensuring business continuity.

Strategic Risk Identification

We train your team to ask the right questions, analyze critical business documents, and effectively identify risks within your operations. This proactive approach helps you stay ahead of potential issues and turn challenges into opportunities.

Our services evolve alongside your business, providing continuous support and ensuring long-term success in a dynamic world. Let us help you stay competitive with solutions that grow with you.

"Working with Pricoris has empowered our team to not only track compliance but actively identify potential risks before they become issues." — Director of Ri<u>s</u>k Management, Global Corporation





6.

From Knowledge to Action: Real-Time Insights for Lasting Success

"The great end of life is not knowledge but action." - Thomas Huxley, biologist and anthropologist



Customizable Dashboards and Reports

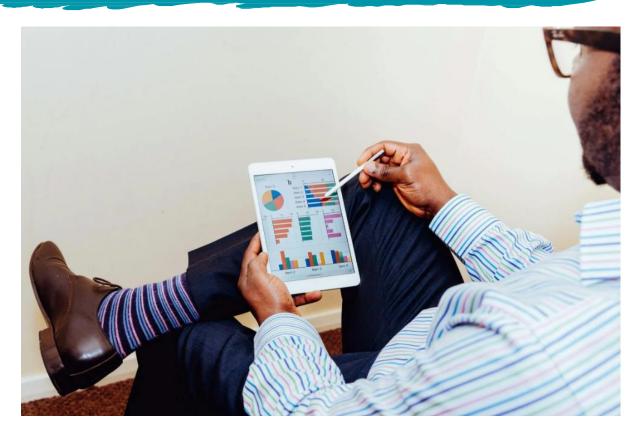
To drive actionable outcomes, it is crucial to visualize your business's critical data in real time. Pricoris empowers organizations by offering customizable dashboards that allow your team to track performance metrics, compliance updates, and key business insights. These interactive dashboards are easy to configure with click-and-drag controls and integrated filtering, ensuring teams always have access to up-to-date information for informed decision-making.

Bridging Gaps with Expert Training

Our advisory services go beyond tools and dashboards. We train your team to optimize their use of data, ensuring they are equipped to manage risks, enhance security protocols, and make strategic decisions that drive longterm success.



"Working with Pricoris has empowered our team to not only track compliance but" actively identify potential risks before they become issues." Director of Risk Management, Global Corporation





7.

The Secret to Success: Start Now with Tailored Solutions for Immediate Impact

"The secret of getting ahead is getting started." -Mark Twain



Different industries and business units have unique challenges, whether it's ensuring compliance, managing risks, or maintaining operational resilience. At **Pricoris**, we understand the importance of getting started quickly while delivering immediate value. Our expert advisors help your organization traverse these challenges by offering **pre-configured starter packs** tailored to a variety of industries, use cases, and business roles.

Industry



Use Cases

- Responsible AI
- Information Security Management
- Data Privacy Compliance
- Cybersecurity Audits
- Business Continuity Management
- Vendor Management
- Risk Management
- ESG (Environmental, Social, Governance)

"Prs is one of the most versatile advisory services we've engaged. Their expertise in compliance and risk management was invaluable in streamlining our operations. We saw a tangible ROI within weeks." Head of Operations, Global Manufacturing Company

ARTIFICIAL INTELLIGENCE



8.

Making a Meaningful Impact: Leading the Way in Responsible AI

"You cannot get through a single day without having an impact on the world around you. What you do makes a difference, and you have to decide what kind of difference you want to make."

- Jane Goodall

A New Standard for Responsible AI Emerges



As artificial intelligence continues to shape industries globally, the responsibility to ensure its ethical and safe development is undeniable. At **Pricoris**, we are committed to helping organizations implement Responsible AI practices in line with the new **ISO/IEC 42001** standard for **Artificial Intelligence Management Systems (AIMS)**.

This comprehensive standard provides a framework for developing, maintaining, and using AI systems responsibly, focusing on transparency, ethics, security, and accountability. With **Pricoris**, your organization can be at the forefront of responsible AI implementation, ensuring compliance and ethical AI use.

To meet the **ISO/IEC 42001** standard, organizations must:

- Demonstrate committed leadership with dedicated resources and policies that ensure the responsible development and use of AI.
- Identify and manage AI-related risks, ensuring that the benefits of AI are realized while potential harms are minimized.
- Monitor and measure AI performance to maintain accuracy, fairness, and security in the system's outputs.
- Ensure transparency and explainability, allowing stakeholders to understand AI processes and outcomes.

• **Continuously improve AI systems** to adapt to emerging risks and opportunities, ensuring the AI remains relevant and effective.

Secure by Design: Responsible AI for a Safer Tomorrow

With AI becoming increasingly integral to business operations, safeguarding data and ensuring ethical AI use are more critical than ever. **Pricoris** integrates responsible AI practices at the core of its solutions, ensuring that your AI systems are compliant with **ISO 27701**, **SOC 2**, and the new **ISO 42001** standards.

Our solutions ensure:

- Advanced AI governance, with administration controls that let organizations monitor and restrict AI data usage securely.
- **Proactive risk management**, designed to detect and mitigate biases or unethical outcomes in AI models.
- Data anonymization and secure AI development, ensuring that personally identifiable information (PII) and other sensitive data are protected during AI processes.
- Strict third-party AI vendor
 vetting, ensuring any third-party AI
 solutions integrated into your system
 meet the highest security and ethical
 standards.

As AI transforms industries, Pricoris has been instrumental in helping us integrate responsible AI practices, ensuring our AI systems are not only effective but ethically sound." CTO, Global Background Screening Services Company



Inventing the Future: Strategic Advisory Services for Lasting Success

"The best way to predict the future is to invent it." - Alan Kay

A Pioneer in Strategic Advisory Services



Since its inception, **Pricoris** has been committed to delivering maximum value through comprehensive advisory and training services, helping organizations stay ahead in the ever-evolving business landscape.

Our **development roadmap** is focused on continually enhancing our service offerings, ensuring ease-of-use, practical application, and introducing innovative strategies that enable businesses to effectively manage risks, compliance, and operational resilience. We provide the tools and insights your team needs to thrive in today's dynamic environment. In addition, **Pricoris** is expanding its **partner ecosystem** to ensure seamless integration with platforms and processes your team is already familiar with. Our solutions meet your team where they work, whether it's in day-today operations or advanced strategic planning.

As business challenges become more complex, your organization will require **rapid development and implementation** of new, intuitive strategies and training programs. Pricoris is here to help with a **flexible approach** that delivers cutting-edge advisory services without sacrificing security, reliability, or long-term success.



"Pricoris has revolutionized how we approach compliance and risk management. Their tailored advisory services are easy to implement, and we saw immediate improvements in our operational efficiency." Chief Risk Officer, Global Manufacturing Company

"Pricoris' training and advisory services transformed our risk management process. Their quick deployment and tailored approach delivered exceptional results in under a month." Compliance Officer, Leading Healthcare Provider





- Getting Started with Customized Solutions
 At Pricoris, we believe in delivering immediate value while ensuring longterm success. Our solutions are designed to get you up and running swiftly, while maintaining full flexibility and adaptability. With an average deployment time of just 90 days
- Getting Started with a Free Consultation There's no better way to know the impact of Pricoris than to experience it firsthand. That's why many of our clients start with a free consultation. Our team works closely with your business to assess your needs, understand your challenges, and

for advisory services and 7 days for training services, clients gain fast access to a comprehensive, intelligent approach that addresses their unique challenges.

You can count on **Pricoris** to provide you with all the tools you need to configure risk management, compliance workflows, and industryspecific solutions.

design a tailored solution that meets your goals.

• From **compliance management** to **operational risk** and **data security**, Pricoris' customizable solutions are proven to deliver measurable results — empowering organizations to improve performance and drive growth.

About the Founder

Sandhya Khamesra, as the **Founder and CEO of Pricoris**, leads a team of experts dedicated to providing high-impact advisory services across industries. With a wealth of experience in cybersecurity, business continuity, and risk management, **Sandhya** has helped organizations globally adopt resilient and forward-thinking strategies. **Pricoris** is recognized for its innovative approaches and commitment to delivering sustainable, long-term solutions.



